



Tokai COBEX enters a Sales Representative Agreement for Furnace Linings with Shinagawa Refratários do Brasil (SRB).

Wiesbaden, 3rd September 2024 – We are happy to announce a strategic partnership between Tokai COBEX, a renowned manufacturer of high-quality carbon and graphite products, and Shinagawa Refratários do Brasil, a world’s leading producer of refractories.

Through this cooperation, Tokai COBEX and Shinagawa Refratários do Brasil combine their strengths and expertise to deliver new, innovative solutions and expand the market reach for Tokai COBEX’s Furnace Linings in Brazil and Argentina. As a part of this partnership, Tokai COBEX will have the opportunity to participate in the ABM Week, Latin America’s largest technical and scientific event in the fields of metallurgy, materials, and mining, joining the representatives of Shinagawa Refratários do Brasil at their booth. This event will take place in São Paulo, Brazil, from September 3 to 5, 2024.

Mr. Danilo Bomfim, Commercial Director, Shinagawa Refratários do Brasil: *We are building "Shinagawa Refratários as a business solution platform"; to increase the competitiveness of our customers. In this sense, Tokai COBEX is fundamental with its ultra-quality solutions that incorporate high technology and deliver the best ROIs in the acquisition of carbon and graphite products by our customers.*

Mr. Yee Chong Wee, Sales Director Furnace Linings, Tokai COBEX: *Shinagawa is present in force in all major steel plants in Brazil and Argentina. We look forward to increasing our market share in these countries through SRB’s technical expertise, strong market presence and high customer understanding.*

This partnership marks a significant milestone in our shared commitment to innovation, excellence and delivering unparalleled value to our customers. We look forward to sharing more updates as our partnership progresses.

About Shinagawa Refratários do Brasil

Shinagawa Refratários do Brasil, a subsidiary of Shinagawa Refractories, is a world renowned manufacturer and distributor of various refractories. With over 145 years of experience in this field, Shinagawa Refratários do Brasil combines safety with improved performance throughout their customer’s production processes. Its versatile product portfolio, consisting of Shaped Refractories, Monolithic Refractories, Casting and Mold Powders and many more, offers optimal solutions and caters to customers across diverse industries.

<https://shinagawa-br.com/>

About Tokai COBEX

Tokai COBEX, a subsidiary of the Tokai Carbon Group, is globally recognized for its specialization in manufacturing high-quality carbon and graphite products. The company’s diverse product portfolio includes cathode blocks for aluminum smelting, linings for blast furnaces used in pig iron production, carbon electrodes, Soederberg paste for metallurgical smelting processes, and specialty graphite products for various applications, including those in the chemical industry. With a team of seasoned professionals who offer innovative solutions, technical expertise, and knowledge in product development and application. Headquartered in Wiesbaden, Germany, Tokai COBEX operates four state-of-the-art production plants: two in Poland (Racibórz and Nowy Sącz) and two in France (Vénissieux and Notre Dame de Briançon).